

# Efficient Project Management.

Heraeus Kulzer benefited from a state-of-the-art solution based on Microsoft Project Online.



Up to now, Heraeus Kulzer GmbH deployed a self-developed tool based on SharePoint for project management. By migrating to Project Online, they now benefit from lower administrative input, more functions, self service and automated processes.

**Heraeus Kulzer**  
Mitsui Chemicals Group

## Customer profile: Heraeus Kulzer

Heraeus Kulzer GmbH is a globally leading dental enterprise based in Hanau (Hesse). As a reliable partner, the company has been supporting dentists and dental technicians for several decades with a comprehensive product offering in the field of cosmetic dentistry, restorative dentistry, prosthetics, periodontology and digital dentistry.

Their technical expertise and passion for the dentistry market is driven by more than 1,500 members of staff at 26 locations throughout the world. Heraeus Kulzer belongs to the Japanese Mitsui Chemicals Group.

### Customer profile

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## Starting situation: Many manual settings

Service, quality and innovation: That is what Heraeus Kulzer stands for. In order for the employees to meet these requirements, they need state-of-the-art solutions to perform their daily work processes efficiently. This was no longer the case with the previous systems so that Heraeus Kulzer has now comprehensively modernized its infrastructure and also implemented Microsoft Office 365.

Within the framework of this migration, the company also scrutinized the project management tool that they had been implementing for product and material management at that time. This was a self-developed product based on SharePoint. "Although it met our requirements and supported corporate planning processes, it required several manual settings to set up and configure the projects," said Dr. Albert Erdrich, Head of Technology & Innovation Management at Heraeus Kulzer GmbH. "Therefore the solution was not a comfortable one for project managers in terms of handling. It also generated a high degree of administrative and support input in the IT department. Furthermore it only provided restricted functions and display formats. Thus we wanted to replace the planning tool with a modern, more easily usable solution."

### Starting situation

The project management solution that had been used up to that point was not comfortable in terms of handling for the project managers and it generated extensive administrative and support input in the IT department. Plus it only offered restricted functions and display formats. The objective therefore was to replace the solution with a modern, easily usable solution.

### Solution

Campana & Schott provided an application on the basis of Project Online, which offers current functions and easy usability and was able to depict their current planning processes. Plus it fulfilled further criteria, such as smooth migration of data, integration within the Office 365 environment as well as low costs.

### Result

Project planning became considerably more efficient and easier. Projects are largely created automatically by the project manager. Not only is this form of self-service more comfortable, it also reduces administrative work for the IT department considerably.

## Solution: State-of-the-art tool based on Project Online

During the selection process, Heraeus Kulzer examined project management solutions from various providers. One contact was Campana & Schott, who was already known through their webinars and presentations. The project management specialists suggested an application on the basis of Project Online, which not only offered current functions and easy usability, but was also able to depict the current planning processes of Heraeus Kulzer. Plus it fulfilled further criteria, such as the smooth migration of the data of current projects, integration within the Office 365 environment as well as low costs.

“Campana & Schott simply knows how tools work”, explains Dr. Albert Erdrich. “In just a few meetings, we were able to jointly map out what was possible and sensible. During the introduction phase, Campana & Schott also provided valuable aid in the fields of technology and change management and implemented changes to the prototypes very quickly and flexibly.”

First, a proof of concept was created to test the extended functionalities of the planning tool as well as the transfer of the current document workflow. Then Campana & Schott migrated two complex projects. Following extensive examination by the project managers, all projects were migrated and the solution went live.

## Result: Better planning, easier administration

“With the new solution, we were able to initiate improvements in planning and administration with much more ease”, recaps Dr. Albert Erdrich. “The project managers did not have to fundamentally change their manner of working as the previous workflows and documents flows remained unchanged. At the same time, they received more functions and a more contemporary depiction of their processes. This makes project planning much more efficient and easier. Projects are largely created automatically by the project manager. Not only is this form of self-service more comfortable, it also reduces administrative work for the IT department. All the benefits that we expected from the new tool have actually been realized.”

With the previous system, many projects were not clearly configured as usability was very burdensome. Errors caused by this had to be remedied by IT support. Now the creation of projects is very simple. More projects are now being created, which increases complexity, but also transparency. As all projects are now being performed with the tool, Heraeus Kulzer is able to track all ongoing processes within the company.

### Key figures

- 150 project managers and team members
- 12 ongoing project migrated
- Implementation duration 6 months

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### Dr. Albert Erdrich

Head of Technology & Innovation Management | Heraeus Kulzer GmbH

### Campana & Schott

Campana & Schott is an international management and technology consultancy with more than 280 employees at locations in Europe, the US and Canada.

For more than 25 years, we have been passionately assisting companies in managing complex change processes – with proven methods, technologies or simply the right people.

The passion for all facets of human collaboration in organizations and projects has driven us since the beginning.

Weitere Informationen:  
[www.campana-schott.com](http://www.campana-schott.com)



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